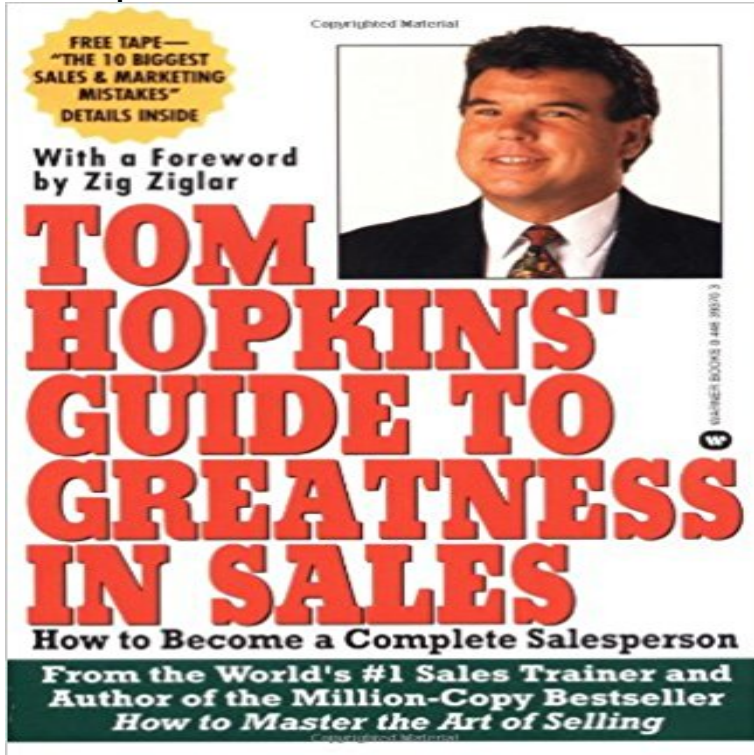


# Tom Hopkins Guide to Greatness in Sales: How to Become a Complete Salesperson



The author of How To Master the Art of Selling and The Official Guide to Success now offers a comprehensive guide to mastering the sales game. Includes straight talk on why one should--or should not--go into a sales career, managing time, dealing with stress, and more. A serious sales manual.--Zig Ziglar, from the Foreword.

Et les renforts arrivent encore Bon Åa sera la derniÅre revue de troupes de la semaine. Donc on arrive Å 300 figurines il en reste donc 420... mais Åa va Åa avance bien. Je m'amuserais surtout sur les petites piÅces. LÅ c'est du monobloc donc mÅame si la ligne de moulage est visible -donc il faut Åbarber presque tout le tour de la figurine... oui oui.- Comme Å chaque dÅbut de dÅfi, je suis dans les temps, limite mieux qu'espÅrer. Mais par expÅrience je sais que c'est le creux du dÅfi qui m'est fatal donc on verra quand j'aurais tout ÅbarbÅ :) PubliÅ par CdtK Å 17:37 4 commentaires: Liens vers cet article Envoyer par e-mail BlogThis! Partager sur Twitter Partager sur Facebook Partager sur Pinterest LibellÅs : Blabla lundi 1 aoÅt 2016 Revue des troupes Bon juste une petite photo pour montrer que je passe Å l'infanterie. j'adore l'Åbarbage. Oui certains diront que Åa fait parti du hobby mais c'est vraiment ce que je dÅteste le plus. Et puis lÅ c'est de l'industriel. PubliÅ par CdtK Å 17:06 2 commentaires: Liens vers cet article Envoyer par e-mail BlogThis! Partager sur Twitter Partager sur Facebook Partager sur Pinterest LibellÅs : Blabla vendredi 22 juillet 2016 Pour une poignÅe de trous en plus VoilÅ les plaquettes de 6cm ont ÅtÅ percÅ... 1200 trous... oui oui. 1200 trous dans du plexi -vous savez le truc qui se colle une fois sur deux sur la mÅche. Mais voilÅ pour les 6cm c'est fini et je verrais pour les 8cm de front plus tard -je dirais fin aoÅt-. Mais Å quoi Åa correspond? Donc dire des trous c'est bien mais Åa renseigne pas beaucoup alors 1200 trous c'est : 594 soldats -de lÅger Å lourd- 231 cavaliers et 24 canons avec 4 artilleurs. Oui monsieur. Bon alors je suis dÅÅu de ne pas avoir plus de soldats Å pied. C'est pas super grave, je doute que toutes les plaquettes soient un jour sur la mÅme table. Mais bon quand on voit que pour 30e -3 plaquettes- j'ai pu fait celle lÅ et autant en 8cm, Åa va. Il faut voir ce que cela m'aurait coutÅ dans le commerce. On y rajoute le prix des aimants -15e les 1000 fdpin- et j'ai quand mÅme un trÅs bon rapport qualitÅ-prix par rapport Å ce que je recherchais. Il le reste Å Åbarber les trous pour y glisser l'aimant et Åa sera parfait je pourrais retourner Å mes figurines. PubliÅ par CdtK Å 09:52 2 commentaires: Liens vers cet article Envoyer par e-mail BlogThis! Partager sur Twitter Partager sur Facebook Partager sur Pinterest LibellÅs : 28mm, Blabla jeudi 14 juillet 2016 florian.bardi. ThÅme Voyages. Images de thÅmes de Storman. Fourni par Blogger.

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